

**SHADY PALM 2020 APPROVED BUDGET**

	2019 YTD 19-Aug	2019 Approved Budget	2019 YE Projections 19-Dec	2020 Approved Budget
Sales	247613.62	\$271,550.55	\$307,141.42	\$322,257.74
Purchases	114793.6553	\$110,587.50	\$132,378.63	\$130,838.24
Over Head	243590.76	\$321,027.38	\$343,037.72	\$360,227.39
<b>TOTAL INCOME</b>	<b>\$ (110,770.80)</b>	<b>\$ (160,064.33)</b>	<b>\$ (168,274.93)</b>	<b>\$ (168,807.89)</b>

	2019 YTD 19-Aug	2019 Approved Budget	2019 YE Projections 19-Dec	2020 Approved Budget	Difference	Percent
<b>Income</b>						
472 FOOD	168413.48	\$181,500.50	\$204,840.88	\$214,300.00	\$9,459.12	18%
473 LIQUOR	42935.87	\$53,800.05	\$56,435.92	\$59,550.00	\$3,114.08	11%
474 BEER	19765.3	\$19,275.00	\$24,565.30	\$26,070.99	\$1,505.69	35%
475 WINE	16498.97	\$16,975.00	\$21,299.32	\$22,336.75	\$1,037.43	32%
<b>TOTAL INCOME</b>	<b>247613.62</b>	<b>271,550.55</b>	<b>307,141.42</b>	<b>322,257.74</b>	<b>15,116.32</b>	<b>19%</b>
<b>Cost of Sales</b>						
760 Food Purchase	86476.8116	\$87,120.24	\$99,854.83	\$102,864.00	\$3,009.17	18%
761 Liquor Purchase	9446.5765	\$12,374.01	\$12,743.92	\$13,696.50	\$952.58	11%
762 Beer Purchase	9495.4272	\$5,397.00	\$9,976.23	\$7,299.88	\$(2,676.36)	35%
763 Wine Purchase	9374.84	\$5,696.25	\$9,803.66	\$6,977.86	\$(2,825.79)	22%
<b>TOTAL PURCHASES</b>	<b>114793.6553</b>	<b>110,587.50</b>	<b>132,378.63</b>	<b>130,838.24</b>	<b>\$(1,540.39)</b>	<b>118%</b>

Over Head	2019 YTD Aug-19	2019 Approved Budget	2019 YE Projections Dec-19	2020 Approved Budget	Difference
851 Salaries Restaurant	188806.55 \$	256,310.00 \$	267,677.23 \$	286,728.00 \$	19,050.77
852 Utilities	5678.77 \$	10,200.00 \$	9,068.77 \$	9,750.00 \$	681.23
853 Maintenance	6224.89 \$	5,125.00 \$	9,474.89 \$	9,100.00 \$	(374.89)
854 Supplies	14811.23 \$	14,675.30 \$	19,225.53 \$	18,770.00 \$	(455.53)
855 CC processing	6726.34 \$	5,610.00 \$	8,179.88 \$	10,979.39 \$	2,799.51
856 Chemicals	3809.31 \$	3,625.00 \$	4,556.80 \$	3,625.00 \$	(906.80)
857 Linen	3490.56 \$	3,378.00 \$	4,275.56 \$	4,800.00 \$	524.44
858 Misc.	\$	\$	\$	\$	\$
859 Equipment	3228.97 \$	1,950.00 \$	2,461.29 \$	1,000.00 \$	(1,461.29)
860 Uniforms	1267.89 \$	1,650.00 \$	1,667.89 \$	1,050.00 \$	(617.89)
841 Contracts	716.02 \$	1,264.08 \$	1,137.38 \$	3,000.00 \$	1,862.62
842 Seminars/ Training	3895.73 \$	4,200.00 \$	4,200.00 \$	4,200.00 \$	-
843 Entertainment	3000 \$	3,000.00 \$	3,000.00 \$	3,000.00 \$	-
844 Silverwear/ Utensils	348.3 \$	1,000.00 \$	348.30 \$	500.00 \$	151.70
845 Advertisement	0 \$	600.00 \$	- \$	- \$	-
846 Cable	1050 \$	4,200.00 \$	2,450.00 \$	- \$	(2,450.00)
847 IT	2111.54 \$	1,350.00 \$	2,561.54 \$	750.00 \$	(1,811.54)
848 Promo	211.54 \$	2,400.00 \$	2,400.00 \$	2,400.00 \$	-
849 Employee Screening	80 \$	1,340.00 \$	860.00 \$	550.00 \$	(310.00)
<b>TOTAL OVERHEAD</b>	<b>243490.76 \$</b>	<b>321,877.38 \$</b>	<b>343,037.72 \$</b>	<b>360,227.39 \$</b>	<b>17,189.67</b>
<b>2020 year</b>					
<b>2019 year</b>			<b>(168,274.93)</b>	<b>(168,807.89)</b>	<b>532.96</b>

This number includes an additional employee, also Approx.  
12% 25% payroll burden  
-96% Based on actual expenses trends  
78% Screen Repairs and annual upkeep  
28% Based on actual usage  
96% Increase due to increase in sales  
0% looking in to new contracts to decrease cost  
42% Based on actual usage  
Decreased, no additional equipment needed to be purchased this year  
Have current inventory for front of house, Need new as they wear out or are used  
Based On actual expenses, grease traps contracts moved to 841  
0%  
0%  
Decreased, no additional tableware needed to be purchased this year  
none budgeted for 2020  
Cable is included on the HOA budget line item 809  
2019 budget added more handheld I pads for servers, includes IT services  
-56%  
-41% Based on actual expenses trends  
12%